

# Massachusetts Municipal Health Reform

## **Lessons learned • Where do we go from here?**

Presented by the FCHP Municipal Advisory Group

- **Welcome**

*Beth Helenius, Vice President, Emerging Markets and Medicare Sales, Fallon Community Health Plan*  
*Rob Anderson, MBA, J.D., Municipal Programs, Fallon Community Health Plan*

- **Pam Kocher**

*Director of Local Policy, Executive Office for Administration and Finance*  
**An overview of the Section 21 process—including the new reporting requirements**

- **John Brouder**

*Partner, Boston Benefit Partners, LLC*  
**Unions and municipal management can work together**

- **Andrew Powell**

*Healthcare Specialist, American Federation of Teachers*  
**Unions' perspectives**

- **Bill Keegan**

*Town Administrator, Town of Dedham*  
**A Section 21 success story**

- **Thomas J. O'Brien**

*Treasurer, Mayflower Municipal Health Group*  
**How one joint purchase group thrived during the turmoil of Section 21**

- **James Cavanaugh**

*Product Director, Steward Health Care System*  
**Solutions to managing health care systems and costs**

- **Danielle Chaplick**

*Municipal Coordinator, Group Insurance Commission*

- **Demitrios M. Moschos**

*Attorney at Mirick O'Connell specializing in labor and employment law*

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### **Special thanks to the FCHP Municipal Advisory Group:**

Dan Morgado, Town Manager, Town of Shrewsbury; Chair, FCHP Municipal Advisory Group  
Kathleen Johnson, Human Resources Director, City of Worcester  
Jim Malloy, Town Manager, Town of Westborough  
Patrick McKintyre, Treasurer, Town of Clinton  
Nancy Galkowski, Town Manager, Town of Holden  
William Trifone, Business Manager, Dudley Charlton RSD  
Roger Pontbriand, Business Administrator, Spencer/East Brookfield RSD  
Bill Keegan, Town Manager, Town of Dedham  
John Senchyshyn, Asst. Town Administrator/HR Director, Town of Wayland  
Brian Doheny, Treasurer, City of Fitchburg

## About today's panelists:

### **Pam Kocher**

Ms. Kocher serves as Director of Local Policy in Executive Office for Administration and Finance of the Commonwealth of Massachusetts. She works on policy and finance matters affecting local governments statewide and oversees communities' implementation of the new Municipal Health Insurance Reform. Previously, Ms. Kocher was a senior policy analyst for the Massachusetts Municipal Association.

### **John Brouder**

Mr. Brouder is a partner with Boston Benefit Partners, where he has worked since 2000. He has a wide variety of employee benefits experience and is an active participant in industry affairs. Mr. Brouder previously served on the Board of Directors of the New England Employee Benefits Council (NEEBC) for seventeen years and spent five years as the Staff Director of the Joint Taxation Committee of the Massachusetts Legislature.

### **Andrew Powell**

Since 2011, Mr. Powell has worked for the American Federation of Teachers Massachusetts as their main healthcare advisor to local municipal unions. He is a former union firefighter who spent years working as an employee benefits consultant at Boston Benefit Partners, advising public employee unions and retiree groups on municipal health insurance issues. Mr. Powell has also served as the lead negotiator for several Public Employee Coalitions, negotiating plan changes under the Municipal Health Insurance Reform Law.

### **Bill Keegan**

Mr. Keegan has been the Town Administrator of the town of Dedham for the past ten years and is a 30-year veteran of public administration. He is a past President of the Massachusetts Municipal Management Association (MMMA) and a long-time member of the International City Management Association (ICMA), where he recently received his credentialed manager status—one of only twenty-six Public Administrators in the state to hold such status.

### **Thomas J. O'Brien**

Mr. O'Brien is the Treasurer of the Mayflower Municipal Health Group. He serves as Chairman of the Plymouth County Retirement Association, which includes more than 9,000 members and 3,300 retirees. He previously served as State Representative from the 12<sup>th</sup> Plymouth District and was named Legislator of the Year by the Massachusetts Town Clerk's Association in 2000 and 2003.

### **James Cavanaugh**

Mr. Cavanaugh began his career in the benefits business with Unum Group in 1998. After 12 years of performing multiple sales and management positions with Unum, he went on to work for William Gallagher Associates Insurance Brokers in Boston. Along with building a business as a health and welfare broker, he also managed WGA's Voluntary Benefits practice. In February 2012, Mr. Cavanaugh accepted the position as Product Director for the Steward Health Care System. His primary responsibilities are the performance and growth of Steward's Community Health products.

### **Danielle Chaplick**

Ms. Chaplick serves as the Group Insurance Commission's municipal liaison. She works with cities, towns, school districts and planning councils seeking to join the GIC for health insurance benefits under the Municipal Partnership Act (s). Ms. Chaplick also manages the GIC's dental/vision, behavioral health, and HCSA/DCAP programs, as well as the GIC's medical home pilot program.

### **Demitrios M. Moschos**

Mr. Moschos is a senior partner in Mirick O'Connell's Labor, Employment and Employee Benefits Group. He has extensive experience in labor and employment law. He has frequently represented management in labor and employment cases before government agencies, including the National Labor Relations Board, the Department of Labor and the Massachusetts Commission Against Discrimination. Presently, Mr. Moschos is labor counsel for various private and public employers in Massachusetts and regularly advises employers on labor and employment law issues.