

fallon community health plan

eye on government

in health care

alert!

connector board makes key decisions at march 8 meeting

■ “choice” products approved ■ broker commissions set ■ what’s next

■ products

Fallon Community Health Plan was given the “seal of approval” by the Commonwealth Health Insurance Connector Authority board of directors to offer an array of products for the Commonwealth Choice program under health care reform. The board met Thursday, March 8, to set the framework for the program’s open enrollment that begins May 1.

several product levels

In addition to “young adult plans” (ages 19 to 26), the Connector board approved products that fall into “premier/gold,” “value/silver” and “basic/bronze” levels of coverage. The three plan levels vary by price and cost sharing, but all offer comprehensive coverage.

fchp value-added benefits

In its recommendation, the Connector rated Fallon Community Health Plan highly for its premiums and estimated cost sharing as well as plan design and preferred features.

All FCHP products include our many value-added features, such as \$0 copayments for routine physicals, dental benefits and discounts for the whole family, *It Fits!, Oh Baby!, Nurse Connect, Coming Home*—and more.

■ broker commissions

The Connector board approved payment of **\$10 per subscriber for group business**, regardless of product level. *No* commission will be paid for individual plans, including young adult plans. New business and renewals will pay the same commission rate. **There will *not* be a broker bonus program.** The Connector calculated the rates to be consistent with the way brokers are paid for Intermediary business. At its meeting, the Connector board acknowledged the important role brokers will play in the success of the Commonwealth Choice program.

■ what’s next

The Connector board meets again on March 20. On the agenda:

- The Connector board last week approved health plans that *do not offer* prescription drug coverage, but whether they’ll remain an option will be determined when the board establishes **standards for minimum creditable coverage** at this meeting.
- Employers with more than 10 employees must adopt and maintain a **Section 125 “cafeteria” plan** that meets the regulations of the Connector—or they could be subject to a Free Rider Surcharge. On the agenda is the definition of Sec. 125 plans for Connector purposes and accompanying regulations.

Please see page 2 of this *Alert* for a summary of FCHP’s Commonwealth Choice products as approved by the Connector board.

For more information, call your sales executive or account manager at 800-333-2535.

fchp commonwealth choice products

| Benefits | <i>Gold/Premier Plan</i> | <i>Silver/Value Plan</i> | <i>Silver/Value Plan</i> | <i>Bronze/Basic Plan</i> | <i>Bronze/Basic Plan</i> |
|--------------------------------------|--------------------------|----------------------------------|----------------------------------|---|--|
| | Select Care Standard | Select Care Premium Saver 500 | Direct Care Premium Saver 500 | Direct Care Premium Saver 2000 III <i>w/drugs</i> | Direct Care Premium Saver 2000 III <i>w/out drugs*</i> |
| Copays for routine physicals | \$0 | \$0 | \$0 | \$0 | \$0 |
| OV | \$10 | \$20 | \$20 | \$25 | \$25 |
| Specialist | \$10 | \$20 | \$20 | \$40 | \$40 |
| Rx | \$10/25/45 | \$10/25/50 | \$10/25/50 | \$10/50/100 | N/A |
| <i>It Fits!</i> reimbursement | \$300/\$150 | \$300/\$150 | \$300/\$150 | \$300/\$150 | \$300/\$150 |
| ER | \$50 | \$100 | \$100 | \$100 | \$100 |
| Inpatient | Covered in full | Covered in full after deductible | Covered in full after deductible | \$500 after deductible | \$500 after deductible |
| Same day surgery | Covered in full | Covered in full after deductible | Covered in full after deductible | \$250 after deductible | \$250 after deductible |
| Imaging | Covered in full | Covered in full after deductible | Covered in full after deductible | Covered in full after deductible | Covered in full after deductible |
| Deductible | N/A | \$500/\$1000 | \$500/\$1000 | \$2000/\$4000 | \$2000/\$4000 |
| OOP max | N/A | \$2000/4000 | \$2000/4000 | \$4000/\$8000 | \$4000/\$8000 |

young adult plans, ages 19-26

| Benefits | Young Adult Plan | Young Adult Plan |
|--------------------------------------|---|--|
| | Direct Care Premium Saver 2000 <i>w/drugs</i> | Direct Care Premium Saver 2000 <i>w/out drugs*</i> |
| Copays for routine physicals | \$0 | \$0 |
| OV | \$25 | \$25 |
| Specialist | \$40 | \$40 |
| Rx | \$10/50/100 | N/A |
| <i>It Fits!</i> reimbursement | \$300/\$150 | \$300/\$150 |
| ER | \$100 | \$100 |
| Inpatient | 20% coinsurance after deductible | 20% coinsurance after deductible |
| Same day surgery | 20% coinsurance after deductible | 20% coinsurance after deductible |
| Imaging | 20% coinsurance after deductible | 20% coinsurance after deductible |
| Deductible | \$2000/\$4000 | \$2000/\$4000 |
| OOP max | \$5000/\$10000 | \$5000/\$10000 |

*** The Connector board will determine if nonprescription drug plans will be offered when it establishes standards for minimum creditable coverage at its March 20 meeting.**